

SIP Based IP PBX: Markets Reach \$6.5 Billion in 2023

LEXINGTON, Massachusetts (March 22, 2017) – WinterGreen Research announces that it has published a new study *SIP Based IP PBX: Market Shares, Strategy, and Forecasts, Worldwide, 2017 to 2023*. Next generation SIP Based IP PBX is able to leverage cloud computing software technology to support next generation communications systems. Some automation of the smart phone app and communication process includes the use of analytics to achieve higher quality connectivity in a variety of circumstances and IoT configurations, leveraging social media. The study has 228 pages and 61 tables and figures.

SIP based IP PBX is supporting FXO, FXS, ISDN-BRI, T1, E1 and SIP trunks. SIP supports the versatile trunking expansions, including FXO, FXS, ISDN, T1 and E1. The users can fit into all sort of telephony environments. Standard SIP trunks and trusted peers make devices seamlessly integrated with ITSP services. The study illustrates with great specificity how some companies are more fully integrated with SIP application servers than others.

Business leaders are challenged to move their enterprises to the next level of competition. An effective digital business player, transformer, and disruptor position depends on the effectiveness of employing digital technologies and leveraging connected digital systems. Organizational, operational, and business model innovation are needed to create ways of operating and growing the business using SIP based PBX systems. It is a journey to achieve the connected enterprise, ultimately connecting all employees and a trillion connected devices.

Many companies are using digital technology to create market disruption. Amazon, Uber, Google, IBM, and Microsoft represent companies using effective disruptive strategic positioning. As entire industries shift to the digital world, once buoyant companies are threatened with disappearing. SIP is a significant aspect of telecommunications applications server disruptive technology, it is enough to look at Avaya and the bankruptcy to see there is a shift to cloud SIP solutions.



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A digital transformation represents an approach that enables organizations to drive changes in their business models and ecosystems leveraging cloud computing, and not just hyperscale systems but leveraging mega data centers. Just as robots make work more automated, so also cloud based communications systems implement the IoT digital connectivity transformation.

Disruption in the business communications markets represents major opportunity for vendors with cloud offerings to provide SIP based IP PBX communications connectivity. This is part of a larger digital transformation, a digital approach to interconnecting everything that enables organizations to drive changes in their business models and ecosystems.

Cloud based SIP PBX systems are able to connect to the disruptive cloud systems provided by Amazon (AWS), Microsoft, Google, and Facebook data centers are in a class by themselves, they have functioning fully automatic, self-healing, networked mega datacenters that operate at fiber optic speeds to create a fabric that can access any node in any particular data center because there are multiple pathways to every node. In this manner, they automate applications integration for any data in the mega data center.

By leveraging digital competencies, businesses can grow faster than they would otherwise. A digital strategy, in conjunction with the appropriate unified communications solution permits the implementation of innovative communications services. Digital connectivity with combined voice, video and file transfer can help organizations and their end users innovate and compete more effectively. It is imperative that organizations have a digital communications strategy in place.

Communications and collaboration solutions are migrating to the cloud in every segment of small, medium and large business. In vertical markets, businesses are managing competition that is characterized by disruption. Traditional verticals exploit digital technologies.



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Initiatives provide innovation in the marketplaces. Communications initiatives are being used to leverage information from the Internet of Things (IoT) and video. New functionality is being built out in the healthcare sector. Communication goes beyond voice. Most people under 30 prefer to communicate via text.

SIP IP communications can provide an increase in the quantity and quality of home and personal medical devices for monitoring patient health care. Care delivery is being improved by having monitors linked into a full communications system. By integrating the data from monitoring devices with a real-time communications system, medical professionals can do their jobs better.

Making the workforce more engaged and productive by providing users with new tools and solutions that are highly relevant to how they work in the DX era, while delivering enterprise-class voice and video capabilities. Increased productivity is achieved.

Users can remotely share and explain real-time data in context. Compelling benefits that organizations can realize from UC&C solutions designed for the digital transformation era:

- ISDN PRI (T1/E1):
 - Alcatel-Lucent, Avaya, Siemens, and Nortel PBXs
- SIP Trunk:
 - Nokia Siemens, Nortel, BroadSoft, and Huawei Soft Switches

Information technology (IT) has moved from the back office to the front office with platform technologies, mobile, social business, cloud, and analytics monitoring. The shift occurring is for digital technology to embed itself into every aspect of business endeavor and personal lives.

This is an era where the distinction between the technologies and processes that businesses deploy is tightly linked. Digital technology directly impacts customers and markets. The boundary between internal operations of the enterprise and its external ecosystem is rapidly disappearing. Customers, markets, competitors, partners, and regulators are inextricably linked.



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According to Susan Eustis, lead author of the team that prepared the study, “Growing acceptance of SIP enabled PBX and IP PBX markets come from companies dedicated to supporting modern digital communications. A bifurcation in the market between hardware servers and cloud enabled services, either for soft switches and or Unified Communications (UC) is tending to have the software systems replace separate servers.

The SIP based voice equipment and services market PBX phone systems, voice over IP gateways, UC applications and IP phones markets at \$14.15 billion in 2016 are anticipated to grow strongly in the cloud computing segment to reach \$59 billion by 2023. The complete report provides a comprehensive analysis of SIP Based IP PBXes in different categories, illustrating the diversity of software communications market segments. A complete analysis is done, looking at numbers of procedures and doing penetration analysis.

WinterGreen Research is an independent research organization funded by the sale of market research studies all over the world and by the implementation of ROI models that are used to calculate the total cost of ownership of equipment, services, and software. The company has 35 distributors worldwide, including Global Information Info Shop, Market Research.com, Research and Markets, electronics.ca, and Thompson Financial. It conducts its business with integrity.

The increasingly global nature of science, technology and engineering is a reflection of the implementation of the globally integrated enterprise. Customers trust wintergreen research to work alongside them to ensure the success of the participation in a particular market segment.

WinterGreen Research supports various market segment programs; provides trusted technical services to the marketing departments. It carries out accurate market share and forecast analysis services for a range of commercial and government customers globally. These are all vital market research support solutions requiring trust and integrity.

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